

## Financial Results For The Six Months Ended, June 30<sup>th</sup>, 2007

August 29th, 2007

**Investor Relations Department** 



#### **INTRALOT S.A.**

# Results For The Six Months Ended June 30<sup>th</sup>, 2007 (in accordance with IFRS)

ATHENS, Greece – August 29<sup>th</sup>, 2007 – INTRALOT SA (RIC: INLr.AT, Bloomberg: INLOT GA), the leading international gaming company, today announces its financial results for the six-month period ending June 30<sup>th</sup>, 2007, prepared in accordance with IFRS.

#### A. OVERVIEW

Consolidated Financial Statements For The 6 Months Ended June 30th, 2007				
(in € million)	1H07	1H06	% Change	
Revenues (Turnover)	378.8	382.0	-0.8%	
Gross Profit	145.3	158.1	-8.2%	
Gross Margin (%)	38.3%	41.4%	-3.1pps	
EBITDA	120.6	122.7	-1.7%	
EBITDA Margin (%)	31.8%	32.1%	-0.3pps	
EBT	103.7	114.1	-9.1%	
EBT Margin (%)	27.4%	29.9%	<i>-2.5pps</i>	
EAT (after minorities)	57.6	55.2	4.3%	
EAT Margin (%)	15.2%	14.5%	+0.7pps	

**Consolidated Revenues** for the period slightly decreased by 0.8% to €378.8m. Total International Revenues for the Intralot Group amounted to €317.1m, or 83.7% of total Group turnover compared to 73.0% in 1H06.

**EBITDA** (Earnings Before Interest, Tax, Depreciation and Amortization) decreased by 1.7% to €120.6m, compared to the same period last year.

**Earnings Before Taxes (EBT)** recorded a decrease of 9.1% by reaching €103.7m compared to €114.1m in 1H06.

Finally, **Earnings After Taxes and after minorities (EAT-am)** increased by 4.3% to €57.6m from €55.2m in 1H06.

The cash balance reached €345.8m in 1H07, while bank debt plus the €200 million convertible bond reached €358.6m (€33.8m short-term and €324.8m long-term), shaping a low net debt position of €12.8m. The decrease of the company's net cash position is a result of the financing required for all the major projects that the company has been undertaking recently.

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#### **INTRALOT** Parent company results:

**Revenues** for the parent company were €102.5m in 1H07, 3.9% lower than 1H06 (1H06: €106.7m).

**EBITDA** decreased by 28.8% to €42.1m from €59.1m in 1H06.

**Earnings Before Taxes (EBT)** increased by 36.4% to €85.4m from €62.6m the same period last year. EBT was boosted by a €51.1m dividend received by INTRALOT's subsidiaries.

**Earnings After Taxes (EAT)** reached €74.9m from €45.3m in 1H06 posting an increase of 65.3% y-o-y.

INTRALOT Parent Company Headline P&L Figures For The 6 Months Ended June 30th, 2007				
(€ million)	1H07	1H06	% Change	
Revenues (Sales)	102.5	106.7	-3.9%	
EBITDA	42.1	59.1	-28.8%	
EBT	85.4	62.6	36.4%	
EAT	74.9	45.3	65.3%	

Commenting on 1H07 results INTRALOT's CEO, Constantinos Antonopoulos, noted:

"INTRALOT's management is very pleased since the Group delivered robust financial results in 1H07 with increased net earnings despite the fact that betting operations globally compare with a very strong 2Q06 due to the football World Cup, which took place in June 2006.

Since our last conference call, the Company has continued to expand its global operations significantly and to add major contracts in its portfolio:

Specifically, after the recent wins of contracts in Taiwan and South Africa, INTRALOT succeeded to win contracts with the license holders of the All-Russian State Lottery and South Korea's National Lottery. All these lotteries together constitute the 4 largest projects that were tendered in approximately the past 2.5 years in the global gaming sector. The fact that INTRALOT has managed to win all of them is indicative of the Company's competitiveness and strength in the Global gaming market. Moreover, the Company signed a 3-year agreement with OPAP for the provision of support services and infrastructure for the Stihima betting game.

Finally, INTRALOT won its 4th contract in the US with the New Mexico Lottery, strengthening further its presence in this highly demanding and lucrative market.

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The above developments together with other major projects under way will fuel INTRALOT's continuous global expansion and demonstrate the Company's ability to take advantage of the significant upcoming opportunities in the gaming sector internationally."

#### 1. Turnover Analysis

Geographical Sales Breakdown			
(in € million)	1H07	1H06	% chg
European Union	336.6	383.4	-12.2%
Other Europe	2.5	2.2	13.6%
Americas	20.8	23.7	-12.0%
Other	51.7	78.8	-34.5%
Eliminations	(32.8)	(106.1)	-
Total Consolidated Sales	378.8	382.0	-0.8%

Geographical Gross Profit Breakdown			
(in € million)	1H07	1H06	% chg
European Union	104.9	97.0	8.1%
Other Europe	0.2	0.2	3.0%
Americas	7.1	11.2	-36.3%
Other	42.7	52.3	-18.4%
Eliminations	(9.6)	(2.6)	-
<b>Total Consolidated Gross Profit</b>	145.3	158.1	-8.2%

Geographical Gross Profit margin Analysis			
(in € million)	1H07	1H06	% chg
European Union	31.2%	25.3%	+5.9pps
Other Europe	8.4%	9.5%	-1.1pps
Americas	34.2%	47.3%	-13.1pps
Other	82.6%	66.4%	+16.2pps
Total Consolidated Gross Margin	38.3%	41.4%	-3.1pps

Contract type Sales Breakdown - % contribution to Group turnover			
	1H07	1H06	
Operation Contracts	51.5%	46.6%	
Management contracts	41.0%	46.6%	
HW sales & facilities management contracts	7.5%	6.8%	
Total	100%	100%	

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#### About INTRALOT

INTRALOT, a public listed company, is the leading supplier of integrated gaming and transaction processing systems, innovative game content and sports betting management, to state-licensed gaming organizations worldwide. Its broad portfolio of products & services, its know-how of Lottery, Betting & Video Lottery operations and its leading-edge technology, give INTRALOT a competitive advantage which contributes directly to customers' efficiency, profitability and growth. With presence in over than 40 countries, with more than 3,600 people and revenues of €791,4 m. for 2006, INTRALOT has established its presence in all 5 continents.