



**Financial Results For The Three Months
Ended, March 31st, 2004**

May 24th, 2004

Investor Relations Department

INTRALOT S.A.

Results For The Three Months Ended March 31st, 2004 (in accordance with Greek GAAP)

- EBITDA up 7.5% y-o-y to €32.5m (1Q03: €30.2m)
- EBT has risen by 5.6% y-o-y to €28.9m (1Q03: €27.3m)

ATHENS, Greece – May 24th, 2004 – INTRALOT S.A. (RIC: INLr.AT, Bloomberg: INLOT GA), the leading international gaming company, today announces its financial results for the three-month period ending March 31st, 2004, prepared in accordance with Greek GAAP.

A. OVERVIEW

Consolidated results:

Consolidated Financial Statements For The 3 Months Ended March 31st, 2004			
<i>(in € million)</i>	1Q04	1Q03	% <i>Change</i>
Revenues (Turnover)	74.4	92.8	-19.8%
Gross Profit	39.0	32.0	+21.6%
<i>Gross Margin (%)</i>	52.3%	34.5%	+17.8pps
EBITDA	32.5	30.2	+7.5%
<i>EBITDA Margin (%)</i>	43.7%	32.6%	+11.1pps
EBT	28.9	27.3	+5.6%
<i>EBT Margin (%)</i>	38.8%	29.4%	+9.3pps

Consolidated Revenues for the period reached €74.4m, posting a 19.8% decrease compared to 1Q03, since Instant Lottery SA discontinued operations in September, 2003. Should we exclude Instant Lottery SA sales of €38.2m in 1Q03, INTRALOT's consolidated turnover would have posted a 36.3% increase in 1Q04. Revenues from INTRALOT's International Subsidiaries amounted to €34.5m, a 46.4% contribution to three-month consolidated sales (analysed on page 5), while total International Revenues for the Intralot Group amounted to €41.0m, or 55.1% of total Group sales.

EBITDA (Earnings Before Interest, Tax, Depreciation and Amortization) increased by 7.5% to €32.5m, compared to the same period last year.

EBITDA margin reached 43.7% (last year 32.6%) reflecting a more favourable sales mix coupled with international operations' contribution and increased operational efficiency.

Earnings Before Taxes (EBT) recorded an increase of 5.6% y-o-y by reaching €28.9m compared to €27.3m in 1Q03.

The cash balance reached €108.1m in 1Q04, while total bank debt reached €42.3m in 1Q04 shaping the net cash position at €65.8m.

Parent company results:

Intralot S.A. – Headline P&L Figures For The 3 Months Ended March 31st, 2004			
<i>(€ million)</i>	1Q04	1Q03	% <i>Change</i>
Revenues (Sales)	27.1	21.9	+23.8%
EBITDA	14.7	12.8	+14.6%
EBT	14.0	12.3	+14.0%

Revenues for the parent company grew to €27.1m in 1Q04, 23.8% up year-on-year (1Q03: €21.9m) mainly driven by the new international projects that the company has undertaken.

EBITDA increased by 14.6% year-on-year reaching 14.7m (1Q03: €12.8m), which is mainly attributed to a more hardware-oriented sales mix.

Earnings Before Taxes (EBT) reached €14.0m in 1Q04, posting 14.0% y-o-y increase.

Commenting on 1Q04 results Intralot's CEO, Mr. Constantinos Antonopoulos, noted:

"In the first quarter of 2004 INTRALOT continued to post strong financials as the company's international expansionary strategy has started to pay-off and has reduced the company's dependance on the local market. It is important to note that international revenues more than tripled in 1Q04 compared to 1Q03, contributing 55.1% to group turnover in 1Q04 compared to 15.0% in 1Q03. Moreover, as contracts that the company has signed are due to begin operating within the year, for the full year 2004 we expect international revenues to contribute more than 60% to consolidated turnover.

Since our last conference call regarding full year 2003 results, the company has signed a significant contract in the Philippines to run KINO in the country, marking INTRALOT's expansion to Asia, a huge gaming market. Moreover, we have started offering the Betting game in a pilote-testing phase in Turkey, while the game's full expansion is expected to take place by 3Q04. These are two significant projects in two large countries, with a great potential for future growth.

Finally, other projects that are in the pipeline are expected to strengthen further our global presence."

Segmental Reporting

1. Turnover Analysis

Group Sales Breakdown- by Subsidiary For The 3 Months Ended March 31st, 2004			
<i>(€ million) unless otherwise stated</i>	1Q04	1Q03	% Change
Intralot S.A. (Parent)	27.1	21.9	23.8%
Betting Company S.A.	37.4	41.6	-10.2%
Instant Lottery S.A.	N/A	38.2	N/A
Domestic Companies' Revenues	64.5	101.7	-36.5%
International Subsidiaries	34.5	11.4	199.0%
Total Group Revenues	99.0	113.1	-12.4%
(less) Intra-Group Sales	24.6	20.3	21.1%
Total Consolidated Revenues	74.4	92.8	-19.8%

Group Sales Breakdown For The 3 Months Ended March 31st, 2004			
<i>(€ million) unless otherwise stated</i>	1Q04	1Q03	% Change
Domestic Companies' Revenues			
<i>Hardware Sales</i>	6.6	0.2	3200%
<i>Software and Services</i>	57.9	101.5	-42.9%
Total Domestic Companies' Revenues	64.5	101.7	-36.5%
International Companies' Revenues			
<i>Hardware Sales</i>	6.7	N/A	N/A
<i>Software and Services</i>	27.8	11.4	143.9%
Total International Companies' Revenues	34.5	11.4	202.6%
(less) Intra-Group Sales	-24.6	-20.3	21.1%
Total Consolidated Revenues	74.4	92.8	-19.8%

2. Consolidation

Intralot consolidated the following international subsidiaries in 1Q04:

Companies Consolidated For The 3 Months Ended March 31 st , 2004		
Company	Country	% Owned
Intralot S.A.	Greece	Parent
Instant Lottery S.A.	Greece	50.1%
Betting Company S.A.	Greece	100.0% ¹
Yugolot Ltd	Yugoslavia	100.0%
Bilot EOOD	Bulgaria	100.0%
Intralot De Chile S.A.	Chile	99.99%
Lotrom S.A.	Romania	60.0%
Intralot International Ltd	Cyprus	100.0%
Loteria Moldovei ²	Moldova	47.9%
Pollot	Poland	100.0%
Intralot Inc.	USA	85.0%
Intralot de Peru	Peru	100.0%
Intralot Betting Operations	Cyprus	54.95%

3. International Subsidiaries consolidated in 1Q04

Revenues from Intralot's International subsidiaries for 1Q04 reached €34.5m, accounting for 46.4% of the Group's total operating revenues. This figure is expected to increase over the next years.

International Sales Breakdown			
(in € million)	1Q04	1Q03	% chg
Europe	27.3	10.1	170.3%
Latin America	6.5	1.4	364.3%
Other	0.7	N/A	N/A
Total	34.5	11.4	202.6%
% of Total Consolidated Revenues	46.4%	12.3%	

- ✓ In **Romania**, Lotrom's revenues continued to post significant growth in 1Q04 as the expansion of video-lottery is proceeding well. Following the contract signed with the State Lottery in December, the company will introduce Sports Betting in the country in the beginning of 2H04.
- ✓ In **Chile**, our subsidiary INTRALOT de Chile posted a set of strong results in 1Q04, which are expected to be strengthened further as the company has started offering payments services through the lottery's POS and is preparing to introduce the betting game in the country, the first betting game to be offered in South America.

¹ Both directly (95%) and indirectly (5%).

² Loteria Moldovei was consolidated by using the equity method of accounting.

- ✓ In **Peru**, INTRALOT de Peru and the recently acquired Tektron are currently merging their activities. Despite this fact, operations are continuing well and the company posted robust 1Q04 performance.
- ✓ In **Turkey**, Inteltek started the pilote-testing phase of the Betting game in the country with positive results. By the end of June Betting will be offered through 2,000 POS and is expected to expand to 4,000 by the end of the year.
- ✓ In **Cyprus**, Intralot Betting Operations (IBO) posted a set of significant results. Currently, the Cypriot Government has hired consultants from the UK in order to assess the country's betting tax legislative framework. Please recall that the Betting game in Cyprus currently bears a 25% state tax. Should the tax drop to lower levels, IBO's revenues are expected to increase substantially. Another important growth factor regarding IBO will be the introduction of an on-line system in order to run the game, which will reduce the time prizes are paid to winners and will eventually increase prize recycling.
- ✓ In **Poland**, our subsidiary Pollot started the first phase of its advertising campaign in the country in April. Moreover, the company is currently expanding the sales network to 30,000 POS within 2Q04.
- ✓ In **Moldova**, our subsidiary **Loteria Moldovei** has posted significant revenue growth as the new games introduced (i.e. Betting and video-lottery) have gained popularity.
- ✓ **Intralot International** continued to provide support to the Group's activities regarding financial transactions.

4. Domestic Operations

Fixed-Odds Betting: Fixed-Odds betting (Stihima) gross revenues stood at €413.3m in 1Q04, recording an approximate 11.2% y-o-y decrease. Intralot's subsidiary Betting Company recorded sales of €37.4m for the period, a 10.2% y-o-y decrease compared to 1Q03.

5. Other Developments

- ✓ In the **US our subsidiary Intralot Inc.** is prepared to launch operations regarding the Nebraska Lottery on the 1st of July. Tests performed on the network have proceeded well and INTRALOT's first step in the US market is expected to be highly successful.

- ✓ **Malta:** INTRALOT is preparing to undertake the full operation of all games in the country starting 2H04. This is a very important market for the company as the lottery's sales exceeded €50m in 2003. Moreover the introduction of Betting and KINO are expected to boost sales further in the future.

About INTRALOT

INTRALOT is a leading supplier of integrated gaming and transaction processing systems, innovative game designs and value added services to state-licensed gaming organizations and financial services providers worldwide. With 26 subsidiaries and 1,300 people in 25 countries and revenues of €320 million, the company dominates in Europe, has secured a strong position in South America and has established a foothold in North America and S.E. Asia. Following a highly successful period of rapid growth, INTRALOT currently ranks 3rd on revenues and 2nd on profits among lottery suppliers worldwide.