



**Interim Results For The Three Months
Ended, March 31st, 2004**

(in accordance with IAS)

May 24th, 2004

Investor Relations Department

INTRALOT S.A.

Interim Results For The Three Months Ended March 31st, 2004 (in accordance with IAS)

- EBITDA stood at €31.4m
- EBT reached €28.9m

B. OVERVIEW ACCORDING TO INTERNATIONAL ACCOUNTING STANDARDS (IAS)

Consolidated results:

Consolidated Financial Statements For The 3 Months Ended March 31st, 2004 (IAS)			
<i>(in € million)</i>	1Q04	1Q03	% Change
Revenues (Turnover)	74.7	92.8	-19.6%
Gross Profit	40.8	33.7	21.1%
<i>Gross Margin (%)</i>	54.6%	36.3%	+18.3pps
EBITDA	31.4	32.6	-3.8%
<i>EBITDA Margin (%)</i>	42.0%	35.1%	+6.9pps
EBT	28.9	30.6	-5.7%
<i>EBT Margin (%)</i>	38.7%	33.0%	+5.7pps

About INTRALOT

INTRALOT is a leading supplier of integrated gaming and transaction processing systems, innovative game designs and value added services to state-licensed gaming organizations and financial services providers worldwide. With 26 subsidiaries and 1,300 people in 25 countries and revenues of €320 million, the company dominates in Europe, has secured a strong position in South America and has established a foothold in North America and S.E. Asia. Following a highly successful period of rapid growth, INTRALOT currently ranks 3rd on revenues and 2nd on profits among lottery suppliers worldwide.

APPENDICES TO FINANCIAL STATEMENTS

- I. Consolidated Income Statement for Intralot Group for the three-month period ended March 31st, 2004 (prepared in accordance with IAS).
- II. Consolidated Balance Sheet for Intralot Group as of March 31st, 2004 (prepared in accordance with IAS).
- III. Notes to the Financial Statements (according to IAS).

APPENDIX I

Consolidated Interim Income Statement for Intralot Group
For the three-month period ended March 31st, 2004
(prepared in accordance with IAS)

	Notes	1/1/2004- 31/3/2004	1/1/2003- 31/3/2003
Consolidated Income Statement			
Sales	7	74,654,165.31	92,819,265.61
Cost of goods sold		<u>33,873,682.00</u>	<u>59,129,935.48</u>
<u>Gross profit</u>		<u>40,780,483.31</u>	<u>33,689,330.13</u>
Other operating income		3,121,288.16	3,334,990.15
Selling expenses		3,167,059.65	2,098,106.80
Administrative expenses		9,529,257.00	2,889,827.99
Other operating expenses		<u>1,510,903.27</u>	<u>1,111,746.06</u>
<u>Operating profit</u>		<u>29,694,551.55</u>	<u>30,924,639.43</u>
Finance costs		764,953.53	316,520.91
Income from associates		-75,109.90	<u>14.12</u>
<u>Profit before taxation</u>		<u>28,854,488.12</u>	<u>30,608,132.64</u>
Income Tax Expense		<u>9,107,809.51</u>	<u>12,457,888.40</u>
<u>Profit after taxation</u>		<u>19,746,678.61</u>	<u>18,150,244.24</u>
Minority interests		<u>1,604,376.50</u>	<u>1,793,968.86</u>
<u>Net Profit</u>		<u>18,142,302.11</u>	<u>16,356,275.38</u>

APPENDIX II

Consolidated Balance Sheet for Intralot Group

For the three-month period ended March 31st, 2004
(prepared in accordance with IAS)

	Notes	1/1/2003- 31/3/2004	1/1/2003- 31/3/2003
Consolidated Balance Sheet			
ASSETS			
Non current assets			
Tangible Assets	5	30,156,285.87	19,763,817.56
Intangible Assets	4	2,744,961.33	3,591,922.06
Investments in Associates		12,833,577.91	5,201,253.27
Financial Assets		7,224,100.25	9,750,163.03
Deferred Tax		<u>20,849,969.33</u>	<u>21,763,068.30</u>
		<u>73,808,894.69</u>	<u>60,070,224.22</u>
Current assets			
Inventories	2	5,613,205.38	3,247,052.04
Trade and other receivables		93,358,565.19	57,283,305.35
Bank balances and cash		106,712,367.30	121,259,550.05
Prepayments and accrued income		<u>4,122,791.87</u>	<u>319,783.12</u>
		<u>209,806,929.74</u>	<u>182,109,690.56</u>
Total Assets		<u>283,615,824.43</u>	<u>242,179,914.78</u>
EQUITY AND LIABILITIES			
Capital and reserves			
Share capital		13,567,980.85	14,233,964.75
Share premium account		28,173,700.24	26,677,645.24
Reserves		7,213,213.17	-2,287,886.32
Accumulated profits		<u>38,232,741.57</u>	<u>39,968,111.11</u>
		<u>87,187,635.83</u>	<u>78,591,834.78</u>
Minority Interest		<u>12,769,142.68</u>	<u>4,824,329.43</u>
		<u>99,956,778.51</u>	<u>83,416,164.21</u>
Non-current liabilities			
L/T Bank Loans		18,824,436.86	0.00
Retirement benefit obligation	6	888,968.74	406,112.08
Other non current liabilities		<u>0.00</u>	<u>88,836.96</u>
		<u>19,713,405.60</u>	<u>494,949.04</u>
Current liabilities			
Trade and other payables		74,287,874.68	93,314,279.23
Bank loans		21,105,937.18	15,974,835.59
Provisions	9	38,296,527.99	46,165,089.28
Accruals and deferred income		<u>30,255,300.47</u>	<u>2,814,597.43</u>
		<u>163,945,640.32</u>	<u>158,268,801.53</u>
Total equity and liabilities		<u>283,615,824.43</u>	<u>242,179,914.78</u>

APPENDIX III

Intralot S.A. Notes to Financial Statements according to IAS

1. Exchange rates

INTRALOT keeps its accounting records in EURO. The exchange rates used in order to translate foreign currencies in Euro are the rates of the date the transactions occurred.

At the end of the accounting period items which have resulted from foreign currency conversion of the assets and liabilities are translated at the closing exchange rate of the period.

The resulting foreign exchange differences are included in the income statement.

2. Inventories

Inventories refer to the instant tickets as well as H/W and spare parts.

Inventories are stated at the cost which is lower than their net realizable value.

3. Investments in subsidiaries

Company's policy is to consolidate its subsidiaries and as it is provided by the Law 2190/20 according to the Greek legislation and the International Accounting Standards.

4. Intangible assets

This account includes the LOTOS platform.

These assets are stated at the acquisition cost less the accumulated amortization.

Amortization is calculated using the straight-line method according to the rates which are defined based on the useful life of the assets. In order to determine the useful life of these assets it is taking into consideration the anticipated usage and the technological obsolescence.

The amortization rate used for the years 1999,2000,2001 and 2002 is 7.5%.

The rate for the new S/W acquired during 2002 according to the company's estimation for its use is 20%.

5. Tangible assets

Depreciation is calculated using straight-line method based on cost less the accumulated depreciation as follows:

Personal Computers with associate S/W	33%
Furniture and fixtures	20%
Telecommunications equipment	20%

Transportation equipment

15%

6. Retirement benefit obligations

The overall number of people employed in the consolidated companies amounts to 1.320 employees. Provision have been established according to the Greek legislation and IAS as well.

7. Accounting for Sales

Sales are finalized with the fulfillment of the service within the accounting period (service procurement) and with the delivery of the goods to the client (sale of goods).

The amount of the sale from the procurement of services on the date of the balance sheet, is determined by the signed contracts and is comprised from accrued and integrated services. The means and conditions of the receipts are determined also by the contracts.

Sales from fixed odds betting are recorded daily until the end of the accounting period.

8. Provision for doubtful or litigation pending issues

Provision for doubtful or litigation pending issues is based on management estimation, in order to cover the underlining risk for specific doubtful receivables. These provisions are reviewed periodically and are adjusted accordingly.

9. Provision for doubtful receivables

For doubtful receivables from sales and other receivables a provision is setup, with corresponding decrease of the operating results in the period in which the receivables become doubtful from the specific customer. The amount that is recorded as provision is part or the whole of the amount that the customer owes, for which customer according to the estimation of the management the collection is considered doubtful.

10. The profit of the period has been decreased with the tax provision calculated according to the prevailing tax rates for each company in Greece and abroad.